

# JOB DEMAND REPORT AUGUST 2023

			- HIGHLI	GHTS —			
	JOB POSTINGS BY THE NUMBERS # OF DAYS POSTED _						
	POSTING COUNT 5,194	NEW POSTINGS 2,979	companies 1,741	JOB BOARDS	average 22.8	median 19	
REF	PORT BUILD	ER					
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	00011017						

OCCUPATION FILTERS		
SKILL TYPE NAME	•	
2 DIGIT NOC NAME	•	
3 DIGIT NOC NAME	•	
4 DIGIT NOC NAME	•	
SKILL LEVEL	•	
JOB TYPE	•	OTHER FILTERS
JOB DURATION	•	MUNICIPALITY -
JOB LANGUAGES	•	COUNTY -
JOB_TAGS	•	JOB BOARD -

NOC = National Occupation Classification | NAICS = North American Industry Classification System

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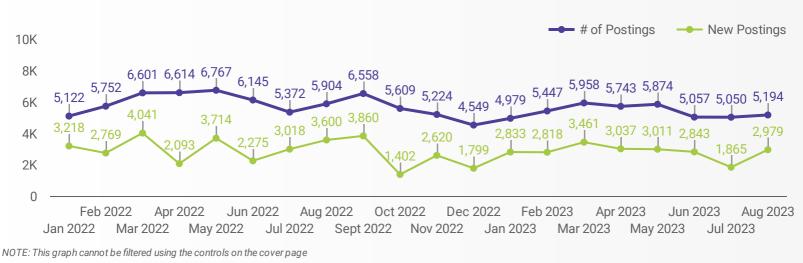
#### Source:

Job posting data collected by the Possible Made Here website from job boards and employer websites who recruit candidates in Kingston, Frontenac County, and portions of the County of Lennox and Addington as well as United Counties of Leeds and Grenville.



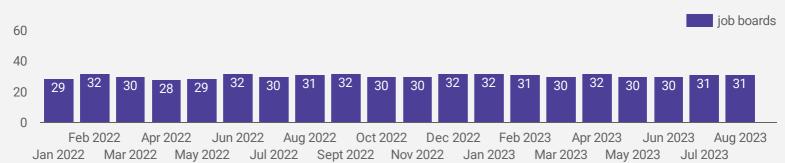
## JOB POSTINGS BY MONTH

How many job postings were active for at least 1 day this month?



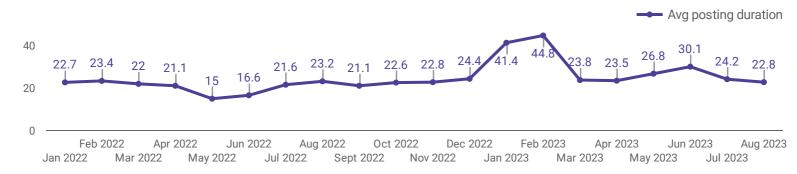
### NUMBER OF ACTIVE JOB BOARDS

How many job postings were active for at least 1 day this month on these job boards?



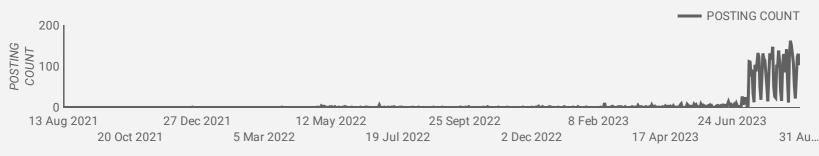
## **AVG & MEDIAN POSTING LENGTH BY DAYS**

How long are employers having to recruit for to find candidates to fill their job vacancies?



### POST DATE TIMELINE FOR THIS MONTH'S ACTIVE JOB POSTINGS

How many job postings were active for at least 1 day this month?

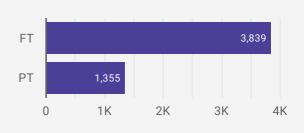


### JOB POSTINGS BY MUNICIPALITY

How many job postings were active for at least 1 day this month?

	MUNICIPALITY	POSTING COUNT +	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	City of Kingston	4,313	22.9	21
2.	Greater Napanee	421	21.3	21
3.	Town of Gananoque	216	26.1	21
4.	Loyalist Township	108	22.0	21
5.	Township of South Frontenac	41	18.8	21
6.	Township of Rideau Lakes	28	15.6	18
7.	Township of Central Frontenac	24	24.9	21
8.	Township of Leeds and the Thousand Islands	22	15.6	14
9.	Township of Frontenac Islands	10	18.4	21
10.	Town of Westport	8	20.9	21
11.	Township of Front of Yonge	3	14.3	14
	Grand total	5,194	22.8	21

**JOB TYPE** Full-time vs Part-time

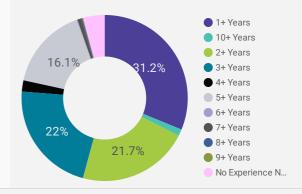




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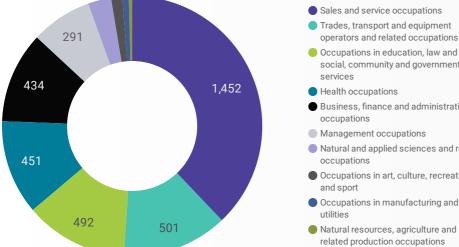
### JOB EXPERIENCE

Job Postings by Experience Level Required



### **JOB POSTINGS BY JOB CATEGORY**

What broad occupational category is being recruited?

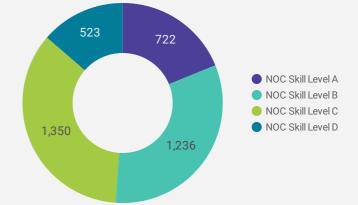


Trades, transport and equipment

- Occupations in education, law and
- social, community and government
- Business, finance and administration
- Natural and applied sciences and related
- Occupations in art, culture, recreation
- Occupations in manufacturing and
- Natural resources, agriculture and related production occupations

### JOB POSTINGS BY SKILL LEVEL

What education do occupations typically require?



Skill Level A = Usually University education | Skill Level B = Usually College education or Apprenticeship training | Skill Level C = Usually Secondary education or occupation-specific training | Skill Level D = Usually on-the-job training

### **TOP HIRING EMPLOYERS & AGENCIES**

Who is hiring?

	COMPANY	COMMUNITY	POSTINGS COUNT -	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	Kingston Health Sciences Centre	City of Kingston	213	39.9	21
2.	Queen's University	City of Kingston	169	19.7	21
3.	Providence Care	City of Kingston	122	21.0	21
4.	Kingston Health Sciences Centre / KHSC	City of Kingston	72	21.0	21
5.	Lennox and Addington County General Hospital	Greater Napanee	59	21.0	21
б.	Sienna Senior Living	City of Kingston	55	23.9	21
7.	Canadian Forces Morale and Welfare Services - CFMWS	City of Kingston	50	15.0	21
8.	City of Kingston	City of Kingston	48	21.1	21
9.	Algonquin & Lakeshore Catholic District School Board	Greater Napanee	44	24.3	21
10.	Sienna Senior Living Inc.	City of Kingston	41	21.0	21
11.	CFMWS	City of Kingston	38	20.8	21
12.	Canadian Forces Morale & Welfare Services	City of Kingston	34	12.1	7
13.	Algonquin and Lakeshore Catholic District School Board	Greater Napanee	30	19.1	7
14.	Kijiji	City of Kingston	29	16.2	16
15.	VON Canada	City of Kingston	27	65.8	58
16.	Limestone District School Board	City of Kingston	26	16.7	15
17.	The City of Kingston	City of Kingston	25	23.3	13
18.	KEYS Employment & Newcomer Services	City of Kingston	25	22.0	21
19.	Loblaw Companies Ltd.	City of Kingston	23	21.0	21
20.	Loblaw Companies Ltd - Head Office	City of Kingston	23	11.1	7
21.	Village Des Valeurs	City of Kingston	23	15.9	14
22.	St. Lawrence College	City of Kingston	21	13.4	13
23.	Shoppers Drug Mart Inc.	City of Kingston	20	21.1	21
24.	BGC South East	City of Kingston	18	19.4	21
25.	Aramark Canada Ltd	City of Kingston	18	20.2	21
26.	Queen's Hospitality Services (Aramark Canada)	City of Kingston	18	21.0	21
27.	Loblaws	City of Kingston	18	18.3	21
28.	Staples Canada ULC	City of Kingston	18	21.1	21
29.	Kingston Frontenac Public Library	City of Kingston	17	23.3	21
30.	Gibson Family Health Care	Town of Gananoque	17	23.0	21
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### **TOP HOURLY WAGES IN JOB POSTINGS**

What are employers willing to pay to find the perfect candidate?

# of Minimum Wage Job Postings 164

	JOB TITLE	COMPANY	LOCATION	HOURLY WAGE 🔻
1.	Psychologist, Psychological Associate, Social Worker	Dynamic Psychotherapy & Psychology Centre	City of Kingston	175
2.	Psychotherapist	The Lighthouse - Le Phare	City of Kingston	110
3.	3 It Project Control Officers (legacy) - Jno	Noramtec Consultants	City of Kingston	90
4.	System Administrator	Kyndryl	City of Kingston	90
5.	Skate Instructor	GoSkate.com	City of Kingston	90
б.	Psychologist	Providence Care	City of Kingston	70
7.	Registered Nurse - Icu	CARECOR HEALTH SERVICES LTD.	City of Kingston	69
8.	Nurse Practitioner	Kingston Health Sciences Centre / KHSC	City of Kingston	65
9.	Nurse Practitioner - Bariatric Clinic	Kingston Health Sciences Centre	City of Kingston	65
10.	Nurse Practitioner - Mental Health Prog.	Kingston Health Sciences Centre	City of Kingston	63
11.	Nurse Practitioner	Kingston Health Sciences Centre	City of Kingston	63
10	Drofossional Drastian Londor -	Kingoton Hoalth Solonoos Contro	City of Kingston	1 - 100 / 1490 <b>&lt; &gt;</b>

### **TOP SALARIES IN JOB POSTINGS**

What are employers willing to pay to find the perfect candidate?

	JOB TITLE	COMPANY	LOCATION	ANNUAL SALARY 🔹
1.	Used Car Sales Representative	401 Group Of Companies	City of Kingston	200,000
2.	Business Development/sales Specialist	E-Pro Bot	City of Kingston	200,000
3.	Regional Sales Closer	Provincial Smart Home Services	City of Kingston	200,000
4.	Sub-Prime Automotive Sales General Manager	Approval Genie (Mississauga)	City of Kingston	200,000
5.	Automotive Sales & Finance Consultant	401 Group Of Companies	City of Kingston	200,000
6.	Az Owner Operators Local Daily Runs	J E Culp Transport Ltd	City of Kingston	190,000
7.	Veterinarian Opportunity, Napanee, On	Global Talent Partners	City of Kingston	160,000
8.	Regional Lumeo Operations Director - Lumeo Program	Kingston Health Sciences Centre	City of Kingston	154,664
9.	Real Estate Sales Representative	Royal LePage Real Estate	City of Kingston	150,000
10	Automotive Sales Consultant	Ray Subaru Relleville	City of Kingston	150 000 1 - 100 / 1825 < 📏

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### ACTIVE JOB POSTINGS THIS MONTH **TOP IN-DEMAND SKILLS** 5,194 How many times were these skills found in job postings? Interpersonal Skills Customer Service Communication 920 Attention to Detail Organization Sales 825 1,513 833 Driving Leadership Planning 1,098 909 849 ACTIVE JOB POSTINGS THIS MONTH **KEY JOB REQUIREMENTS** 5,194 How often are these requirements desired in job postings? First Aid Driver's License 452 153



Regular Access to a Vehicle 296



Criminal Record Check



Microsoft Office



Food Safety

# JOB POSTINGS BY SKILL LEVEL, FREQUENCY, & DURATION

What jobs are in-demand and/or hard to fill?

	4 DIGIT NOC	4 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT ≁	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	6421	Retail salespersons	NOC Skill Level C	286	19.8	21
2.	4412	Home support workers / housekeepers and related occupations	NOC Skill Level C	205	22.5	21
3.	6322	Cooks	NOC Skill Level B	147	22.9	21
4.	6711	Food counter attendants / kitchen helpers and related support occupations	NOC Skill Level D	117	22.7	21
5.	6731	Light duty cleaners	NOC Skill Level D	107	24.0	21
6.	0621	Retail and wholesale trade managers	NOC Skill Level A	103	20.4	21
7.	6552	Other customer and information services representatives	NOC Skill Level C	98	19.0	21
8.	3233	Licensed practical nurses	NOC Skill Level B	97	22.2	21
9.	3012	Registered nurses and registered psychiatric nurses	NOC Skill Level A	89	21.5	21
10.	7511	Transport truck drivers	NOC Skill Level C	85	23.1	21
11.	1241	Administrative assistants	NOC Skill Level B	84	18.1	21
12.	7514	Delivery and courier service drivers	NOC Skill Level C	68	18.9	21
13.	6311	Food service supervisors	NOC Skill Level B	66	48.6	21
14.	6211	Retail sales supervisors	NOC Skill Level B	61	22.3	21
15.	6513	Food and beverage servers	NOC Skill Level C	59	18.5	21
16.	4214	Early childhood educators and assistants	NOC Skill Level B	59	20.1	21
17.	4212	Social and community service workers	NOC Skill Level B	57	20.0	21
18.	6622	Store shelf stockers / clerks and order fillers	NOC Skill Level D	51	17.4	21
19.	7452	Material handlers	NOC Skill Level C	51	20.1	21
20.	1414	Receptionists	NOC Skill Level C	48	17.0	21
21.	6611	Cashiers	NOC Skill Level D	46	21.7	21
22.	6733	Janitors / caretakers and building superintendents	NOC Skill Level D	46	18.1	21
23.	7611	Construction trades helpers and labourers	NOC Skill Level D	46	34.0	21
24.	6512	Bartenders	NOC Skill Level C	44	17.3	21
25.	6541	Security guards and related security service occupations	NOC Skill Level C	43	21.1	21
26.	0631	Restaurant and food service managers	NOC Skill Level A	36	48.0	23
27.	0714	Facility operation and maintenance managers	NOC Skill Level A	35	16.6	21
28.	6321	Chefs	NOC Skill Level B	34	26.6	21
29.	7271	Carpenters	NOC Skill Level B	33	27.5	21
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### JOB POSTINGS BY 3-DIGIT NATIONAL OCCUPATION CLASSIFICATION

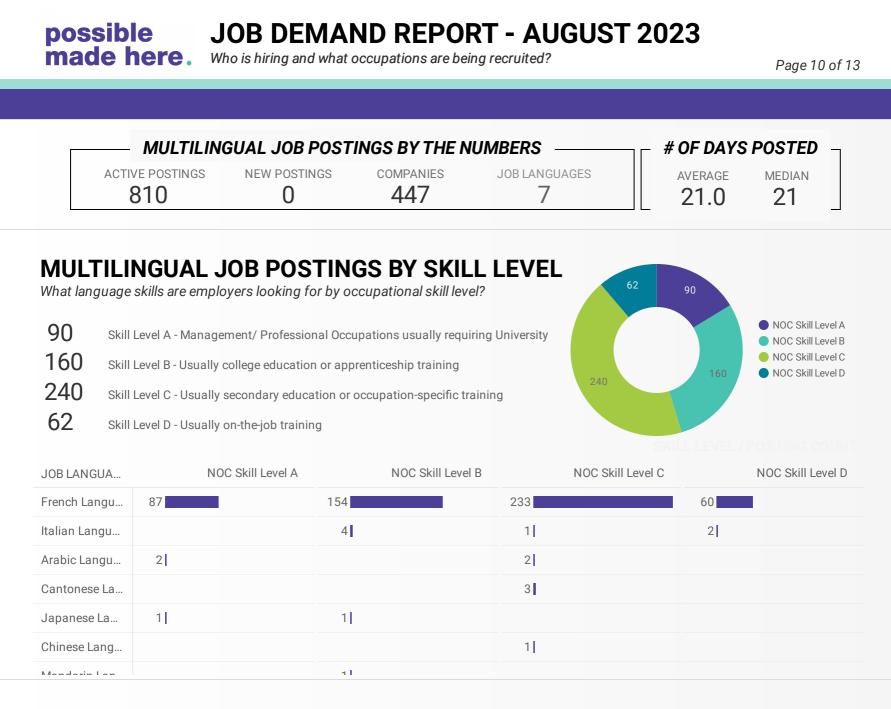
What jobs are hard to fill and/or in-demand?

	3 DIGIT NOC	3 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT ≁	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	642	Retail salespersons	NOC Skill Level C	286	19.8	21
2.	441	Home care providers and educational support occupations	NOC Skill Level C	232	24.6	21
3.	632	Chefs and cooks	NOC Skill Level B	181	23.5	21
4.	751	Motor vehicle and transit drivers	NOC Skill Level C	169	22.3	21
5.	673	Cleaners	NOC Skill Level D	169	22.7	21
6.	421	Paraprofessional occupations in legal, social, community and education services	NOC Skill Level B	151	21.3	21
7.	671	Food counter attendants, kitchen helpers and related support occupations	NOC Skill Level D	117	22.7	21
8.	323	Other technical occupations in health care	NOC Skill Level B	114	24.2	21
9.	651	Occupations in food and beverage service	NOC Skill Level C	112	18.2	21
10.	124	Office administrative assistants - general, legal and medical	NOC Skill Level B	108	18.3	21
11.	655	Customer and information services representatives	NOC Skill Level C	105	18.9	21
12.	062	Retail and wholesale trade managers	NOC Skill Level A	103	20.4	21
13.	301	Professional occupations in nursing	NOC Skill Level A	96	21.5	21
14.	631	Service supervisors	NOC Skill Level B	83	47.0	21
15.	141	General office workers	NOC Skill Level C	77	16.2	21
16.	662	Other sales support and related occupations	NOC Skill Level D	71	18.2	21
17.	321	Medical technologists and technicians (except dental health)	NOC Skill Level B	68	20.3	21
18.	341	Assisting occupations in support of health services	NOC Skill Level C	62	19.6	21
19.	621	Retail sales supervisors	NOC Skill Level B	61	22.3	21
20.	122	Administrative and regulatory occupations	NOC Skill Level B	57	29.9	21
21.	761	Trades helpers and labourers	NOC Skill Level D	54	35.9	21
22.	745	Longshore workers and material handlers	NOC Skill Level C	51	20.1	21
23.	661	Cashiers	NOC Skill Level D	46	21.7	21
24.	415	Social and community service professionals	NOC Skill Level A	45	23.3	21
25.	071	Managers in customer and personal services, n.e.c.	NOC Skill Level A	43	20.0	21
26.	063	Managers in food service and accommodation	NOC Skill Level A	43	41.5	21
27.	654	Security guards and related security service occupations	NOC Skill Level C	43	21.1	21
28.	314	Therapy and assessment professionals	NOC Skill Level A	42	32.7	21
29.	732	Automotive service technicians	NOC Skill Level B	40	24.4	21
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### JOB POSTINGS BY 2-DIGIT NATIONAL OCCUPATION CLASSIFICATION

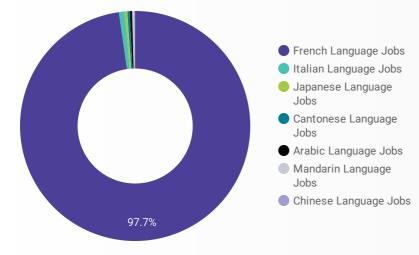
What jobs are hard to fill and/or in-demand?

	2 DIGIT NOC	2 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT +	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	67	Service support and other service occupations, n.e.c.	NOC Skill Level D	326	22.5	21
2.	65	Service representatives and other customer and personal services occupations	NOC Skill Level C	312	19.2	21
3.	64	Sales representatives and salespersons - wholesale and retail trade	NOC Skill Level C	298	19.9	21
4.	63	Service supervisors and specialized service occupations	NOC Skill Level B	292	29.3	21
5.	44	Care providers and educational, legal and public protection support occupations	NOC Skill Level C	232	24.6	21
6.	75	Transport and heavy equipment operation and related maintenance occupations	NOC Skill Level C	194	22.5	21
7.	32	Technical occupations in health	NOC Skill Level B	190	22.6	21
8.	12	Administrative and financial supervisors and administrative occupations	NOC Skill Level B	174	21.5	21
9.	06	Middle management occupations in retail and wholesale trade and customer services	NOC Skill Level A	154	24.7	21
10.	42	Paraprofessional occupations in legal, social, community and education services	NOC Skill Level B	151	21.3	21
11.	14	Office support occupations	NOC Skill Level C	131	18.6	21
12.	66	Sales support occupations	NOC Skill Level D	117	19.5	21
13.	72	Industrial, electrical and construction trades	NOC Skill Level B	115	29.6	21
14.	62	Retail sales supervisors and specialized sales occupations	NOC Skill Level B	107	20.1	21
15.	31	Professional occupations in health (except nursing)	NOC Skill Level A	103	35.2	21
16.	30	Professional occupations in nursing	NOC Skill Level A	96	21.5	21
17.	41	Professional occupations in law and social, community and government services	NOC Skill Level A	79	28.3	21
18.	73	Maintenance and equipment operation trades	NOC Skill Level B	72	25.8	21
19.	11	Professional occupations in business and finance	NOC Skill Level A	68	24.4	21
20.	74	Other installers, repairers and servicers and material handlers	NOC Skill Level C	64	22.2	21
21.	34	Assisting occupations in support of health services	NOC Skill Level C	62	19.6	21
22.	22	Technical occupations related to natural and applied sciences	NOC Skill Level B	61	21.8	21
23.	76	Trades helpers, construction labourers and related occupations	NOC Skill Level D	56	35.5	21
24.	01	Senior managers - construction, transportation, production and utilities	NOC Skill Level A	54	27.5	21
25.	21	Professional occupations in natural and applied sciences	NOC Skill Level A	49	23.4	21
26.	52	Technical occupations in art, culture, recreation and sport	NOC Skill Level B	47	31.0	21
27.	07	Managers in customer and personal services, n.e.c.	NOC Skill Level A	46	19.8 1 - 43 / 43	21



### LANGUAGE SKILLS BREAKDOWN

Which kinds of language skills do employers seek?



	JOB LANGUAGES	POSTING COUNT 🔻
1.	French Language Jobs	786
2.	Arabic Language Jobs	8
3.	Italian Language Jobs	7
4.	Cantonese Language Jobs	3
5.	Japanese Language Jobs	2
б.	Mandarin Language Jobs	2
7.	Chinese Language Jobs	2
		1-7/7 < >

#### Post Date Timeline of this Month's Active Job Postings



### LANGUAGE SKILLS BEING RECRUITED BY JOB CATEGORY

What language skills are sought by 1-Digit NOC?

BROAD OCCUPATIONAL CATEGORY	French La	Italian La	Arabic La	Cantones	Japanese	Chinese	Grand total
Sales and service occupations	176	5		3	1	1	186
Occupations in education, law and social,	111		2				113
Trades, transport and equipment operator	76	1					77
Business, finance and administration occu	73		2				76
Health occupations	51						51
Management occupations	28				1		29
Occupations in manufacturing and utilities	6	1					7
Natural and applied sciences and related o	6						6
Occupations in art, culture, recreation and	6						6
Natural resources, agriculture and related	1						1
Grand total	534	7	4	3	2	1	552

### **MULTILINGUAL JOB POSTINGS BY COMMUNITY**

What language skills are sought by community?

	COMMUNITY	JOB LANGUAGES 🔻	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	City of Kingston	667	21.5	21
2.	Greater Napanee	62	18.2	21
3.	Town of Gananoque	25	20.7	21
4.	Loyalist Township	21	18.9	21
5.	Township of South Frontenac	19	18.8	21
б.	Township of Rideau Lakes	б	16.2	16
7.	Township of Frontenac Islands	4	17.3	19
8.	Township of Leeds and the Thousand Islands	4	14.7	21
9.	Township of Central Frontenac	2		

### LANGUAGE DEMAND BY JOB

What language skills are sought by 4-Digit NOC?

	4 DIGIT NOC NAME	POSTINGS -
1.	Home support workers / housekeepers and	57
2.	Retail salespersons	26
3.	Cooks	25
4.	Administrative assistants	20
5.	Transport truck drivers	20
6.	Other customer and information services re	18
7.	Light duty cleaners	17
8.	Food counter attendants / kitchen helpers a	13
9.	Security guards and related security service	13
10.	Bartenders	12
11.	Registered nurses and registered psychiatri	12
12.	Food and beverage servers	11
13.	Social and community service workers	11
14.	Instructors of persons with disabilities	11
15.	Retail and wholesale trade managers	10
16.	Social workers	10
17.	Licensed practical nurses	10
18.	Hotel front desk clerks	8
19.	Delivery and courier service drivers	8
20.	Construction trades helpers and labourers	8
21.	Motor vehicle body repairers	7
22.	Janitors / caretakers and building superinte	6
23.	Letter carriers	6
24.	Elementary school and kindergarten teachers	6
25.	Carpenters	5
26.	Other medical technologists and technician	5
27.	Dental assistants	5
28.	Early childhood educators and assistants	5
29.	Financial auditors and accountants	5
30.	Accounting and related clerks	5
31.	Cashiers	4
32.	Administrative officers	4
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### MULTILINGUAL HIRING EMPLOYERS

Which employers are seeking multilingual candidates?

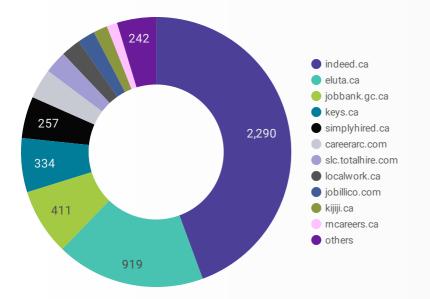
	COMPANY	POSTINGS -
1.	Kingston Health Sciences Centre	21
2.	Algonquin & Lakeshore Catholic District School Board	16
3.	VON Canada	16
4.	Victorian Order of Nurses / VON	12
5.	Addiction & Mental Health Services - KFLA	10
б.	VON Canada (Ontario)	10
7.	Intuit	10
8.	Victoria Order of Nurses	9
9.	Algonquin and Lakeshore Catholic District School Board	9
10.	Addiction & Mental Health Services KFLA / AMHS-KFLA	9
11.	Kingston Military Family Resource Centre	9
12.	Cancoil Thermal Corporation	8
13.	CECCE	8
14.	Kingston Health Sciences Centre / KHSC	7
15.	Kingston Student Housing Co-op	6
16.	Maltby Centre	6
17.	KEYS Employment & Newcomer Services	6
18.	Empire Life	6
19.	Algonquin and Lakeshore Catholic District School	6
20.	Helen Henderson Care Centre	6
21.	CBI Health Group	5
22.	Paladin Security	5
23.	Kingston Community Health Centres	5
24.	Canada Post Corporation	5
25.	Beachside BBQ	5
26.	Canada Post - Postes Canada	5
27.	Paladin Security Group Ltd.	5
28.	Town of Gananoque	4
29.	Home and Community Care Support Services South East	4
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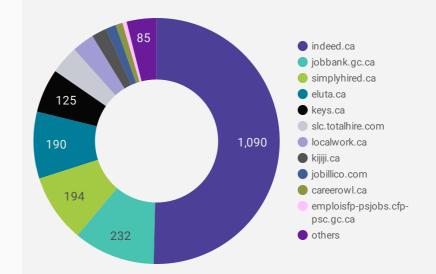
### JOB POSTINGS BY JOB BOARD

What share of unique job postings appear on each job board?



What share of unique job postings appear on each job board?





### JOB POSTING DETAILS BY JOB BOARD

How does job posting activity differ by job board?

	JOB BOARD	POSTING COUNT •	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS	# OF COMPANIES
1.	indeed.ca	2,290	19.7	21	1,090
2.	eluta.ca	919	21.0	21	190
3.	jobbank.gc.ca	411	33.9	22	232
4.	keys.ca	334	33.9	19	125
5.	simplyhired.ca	257	20.3	21	194
6.	careerarc.com	186	50.8	30	6
7.	slc.totalhire.com	139	32.6	21	81
8.	localwork.ca	120	12.8	1	63
9.	jobillico.com	108	16.5	14	29
10.	kijiji.ca	87	16.1	16	43
11.	rncareers.ca	65	31.7	24	11
12.	network.applytoeducation.com	58	11.0	7	4
13.	gojobs.gov.on.ca	34	22.0	17	11
14.	careerowl.ca	28	39.0	39	20
15.	emploisfp-psjobs.cfp-psc.gc.ca	22	251.7	22	12
16.	adzuna.ca	19	14.3	14	11
17.	charityvillage.com	14	16.0	16	6
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